



# Pacific Blue TRANSPORT SERVICES, INC.

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## COMPANY PROFILE

**Pacific Blue Rent a Car Corporation** was conceived and organized in 2003 under Pacific Blue Transport Services Inc., with the main objective of giving clients the best service and exceptional value for transport services.

From an initial contract of twenty (20) units as a concessionaire of NAIA in 2003, after 11 years a gradual increase of 20 units per year with a total increase of 400 units in 2014 for both rent –a- car and coupon taxi, catering to all passengers of Terminals 1 ,2 and 3 from the Ninoy Aquino International Airport to any point in the island of Luzon and vice versa.

(20 units in 2003 after 11 years gradual increase of 20 units per year increase of 400 units (100% fleet)

Due to the success of the business, Pacific Blue Transport Corporation was established in 2009. On August 24, 2017 Pacific Blue Credit Cooperative was created as part of the growing Pacific Blue companies and Pacific Blue Tourist Transport Service Cooperative on June 18, 2018.

In early 2018, Pacific Blue got a big break in its sales effort by bagging the contract of Eaglematrix Security, a company which specializes in providing security to diplomats and other VIP clients such as Philip Morris, Sunpower and Nitto Denko. The company leased up to a maximum of 12 units consisting of compact sedan, regular sedan, Asian Utility Vehicle (AUV), sports utility vehicle (SUV), and family van. This contract was followed by Intertek Testing Services Philippines Inc. and Atotech Philippines. To date Pacific Blue intends to buy other rental company who is engaged in transportation providing shuttle services and logistics.

In the future, Pacific Blue Intends to widen its scope of coverage by expanding to established corporate markets. Only a short distance from the Makati Central Business District and the Bonifacio Global City, the Pacific Blue rent - car sales office is located at the ground floor of Kingswood Condominium Arcade, 285 Vito Cruz Ave. Ext. Cor. Pasong Tamo, Makati City.

To date, the company still maintains a fleet at the Ninoy Aquino International Airport and other International companies.

Other clients include Philippine Airlines, Cebu Pacific, Jayride Travel and Tours from New South Wales AU, Philippine Offshore Gaming Operators, BPO and manufacturing firm.. During this pandemic, we were contracted as the transport provider of Century Park Hotel.

We are more than equipped and ready to serve our clients' increasing demand for transport services. We operate 24/7, in order to maintain the security and welfare of our clients, we administer close monitoring on our vehicles through Life 360 GPS tracker. We also waiting for the approval of our new booking application which our clients can easily download and access services at any time of the day as a Transport Network Vehicle Service. This ensures our clients' safety and that their needs are efficiently served on time.



## Why Choose US?

### Better Service

We want to exceed our client's expectations in terms of customer service. We want each journey to be memorable and want to reach every destination safely and securely. We want to treat our clients with utmost respect and to service them with complete dedication and integrity.

## **Our people**

We have a skilled workforce that can the transport service. Our people's versatility comes from the many years of experience in providing excellent service to our clients which come from the tourism, business, government and private sectors. We are committed to provide you with the best customer service that you deserve.

## **Our fleet**

We have a modern and well-maintained fleet of vehicles and we have different types of vehicles to fit every client's needs.

We want to be known as the complete transportation solution.

## **Service Offerings**

- Chauffeur driven rental vehicles
- Self-drive rental vehicles
- Corporate leasing or long-term car rental
- Pick-up and Drop-off Shuttle Service
- Hotel / Airport transfer
- Transportation needs for special events

## Vehicle Fleet

- a. **Sub- Compact Sedan**
- b. **Compact Sedan**
- c. **Small SUV**
- d. **Sports Utility Vehicle**
- e. **AUV Mini Van**
- f. **Hi-Ace Commuter**
- g. **Family Van**
- h. **Tourist Transport**

## Fleet Management

All our vehicles are equipped with the following comprehensive management systems:

- **GPS Tracker** This helps us locate and monitor the whereabouts of our vehicles. It generates real-time reports such as current location, actual vehicle speed, point-to-point stopover, fuel consumption and more.
- **Dashboard Camera** Similar to the CCTV, the dashboard camera is an important means of protection for motorists as it provides insurance and accountability information should accidents occur
- **Other equipment / tools** GPS, Back up Camera and Reverse Sensor, Fog lamps, Fire safety tools like fire extinguisher, Basic tools with EWD and Medical / Emergency kit

To date PBTSI was incorporated in the Philippines last August 24, 2020 to engage in the business of providing Private Transportation for hire, or lease (with or without the option to purchase), any means of transportation of local and foreign tourists/passengers, baggage, goods to any point within the Philippines, which means of transportation include, but are not limited to, automobiles, trucks, vans, coasters and buses; and in connection thereto, to maintain and operate garages, as well as for the maintenance and repair of such means of transportation.

PBTSI with its group of seasoned professionals with extensive experience in the automotive and transport service industry values commitment to service efficiency, expertise and customer satisfaction.

## **THE VISION**

To be the leader in the rent-a-car industry by delivering excellent customer service, customer loyalty and satisfaction and guaranteeing lowest rates in the industry.

## **THE MISSION**

To provide our customers reliability, safety, convenient and unmatched customer experience.

We will provide our services with utmost care using well-maintained, road worthy and modern vehicles.

We value Safety, Integrity, Respect for Individual, Quality of Service, Teamwork, and Business Growth.

We put sustainability to our work by doing community relation and participate in environmental activities.

## **CORE VALUES**

We define our own culture by putting value to our work.

Passionate and driven individuals guided by faith.

Result driven and goal oriented which aim to deliver results to every Client.

## **4C's**

**CARE** – We value every member of the company by giving full benefits and awards for their hard work. We maintain an open communication to our employees because transparency is the key to success.

**COLLABORATION** – We treat our Clients, employees and suppliers as partners. We believe that every aspect of the business matters.

**COMMITMENT** - We value dedication, teamwork and quality of work.

**CUSTOMER CENTRIC** – We put Clients as our top priority by ensuring safety, security, fast and reliable partner for transport. We exert extra mile to serve our Clients.

## **SERVICES**

### **VEHICLE LINE-UP**

### **TECHNICAL SUPPORT**